

WA OWNED BUSINESS

TRADING SINCE 1999

*Conveniently located warehouse for
fast and efficient delivery*

RioTinto



**Supplier
Recognition
Program**

Goods Category

Finalist 2006

Finalist 2007

Winner 2008

Nominee 2009

- Acquisition Management
- Inventory Management
- Logistics Management
- Administration Management
- Asset Lifecycle Management
- Value Added Services



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CAPABILITY STATEMENT

RTV Procurement Solutions

"When Procurement Is Crucial"

RTV is a unique offering in the Perth market.

We are both a procurement specialist and
an IT reseller and distributor.

We understand the nature and importance of
Project Management and Project Procurement.



RTV is project-savvy in its approach to procurement and understands the expensive and significant implications for projects caused by procurement delays. Project Procurement is by nature a high risk requirement for organisations. It is out of their direct control, and yet plays a critical role in successful project delivery. Keeping procurement on time and making sure that procurement does not negatively impact the critical path of projects is our business.

Company Background

RTV is a WA based specialist IT procurement solutions provider, trading since 1999. RTV offers complete IT Procurement Solutions and Services, and Asset Life Cycle Management from acquisition through to asset recovery and disposal.

By virtue of its commitment to locally held (WA) inventories, and being consistently proven as a reliable and efficient supply channel, RTV is a supplier to world leading resource industry companies such as Rio Tinto, and Fortescue Metals Group (FMG).

Each Customer Is Unique

Since each client and project has specific needs, RTV offers a range of Procurement Services. These services are customised to meet stringent customer-driven requirements, and each Procurement Solution is designed to ensure it is purpose-built for each scenario.

Proven Track Record

RTV is formally recognised in the WA market for **excellence in supplier performance**, and has been awarded the prestigious, 'Rio Tinto Supplier of the Year' award for goods procurement. Earning this status meant out performing other world class organisations that pride themselves on their logistical capabilities.

Due to its agility, responsiveness, and reliability, RTV was indispensable to FMG, as the company rose quickly to join the world's leading producers of iron ore. RTV's ability to consistently meet supply deadlines, and frequently exceed expectations, has contributed to FMG's ability to meet its business objectives. Having IT goods available locally, delivered on time, and fit for purpose, has meant that FMG can conduct the business of producing iron ore without costly delays.



Our Offerings

RTV's Procurement Services fall broadly into six categories:

- Acquisition Management
- Inventory Management
- Logistics Management
- Administration Management
- Asset Lifecycle Management
- Value Added Services

Acquisition Management

Acquisition Management

We simplify and expedite the acquisition process to keep your business moving and your projects on track, and we keep you informed throughout the process.

- Fast response to requests for quotations – typical target time 1hr, maximum 4hrs
- Fast order fulfilment (often same day delivery), from our fully stocked, strategically located Perth CBD warehouse
- Online Catalogue Management – a customised website with login and product line control
- Back order monitoring and tracking
- Product Scope: IT hardware, software, and accessories; some electronics and telephony
- Major Brands: HP, Lenovo, Toshiba, Eaton Corporation, Samsung, LG, Plantronics, Telstra, Avaya

Inventory Management

Inventory Management

We balance the competing requirements for optimal inventory levels, and manage the fine lines between lead time, forecasting, and available warehouse space.

- Buffering of inventory for staged project delivery at no extra charge
- Managed inventory of most commonly ordered models and items
- Strategically located warehouse in East Perth with 90% to 100% of regular items held in inventory for managed accounts
- Inventory forecasting and inventory level management in on-going consultation with managed customers, to ensure successful accommodation of requirements

Asset Lifecycle Management

Asset Lifecycle Management

We can handle the complete asset lifecycle – acquisition, to asset management through to secure and green-friendly (zero-landfill) asset disposal.

- Complete Asset Retirement; no residuals left for customers to handle
- Asset tagging and reporting
- On-site asset management service option
- Secure and environmentally-friendly asset disposal
- End-to-End Turnkey Asset Recovery Services:

- Recollection of Assets from customer site
- Arrangement of transportation
- Conduct Receiving Inspection, Asset Verification, and Perform Diagnostics Operations
- Re-assetting of items for tracking purposes after disposal
- On Completion, Issue Audit Report
- Conduct Data Wipe or Physical Crash of Media On-Site or Off-Site
- Sorting of items into Reusable and "To Be Scrapped"
- Conduct Intermediate/Final Scrapping Process using licensed subcontractor
- Conduct Refurbishment Operations
- Packaging-For-Shipment Process for safe and secure shipping
- Resale of Equipment
- Conformance to Highest Data Privacy and Security Standards – local hard drive destruction – data wipe to Defence, Homeland Security, and Financial Industry standards and specifications
- Conformance to Rules for Environmentally Safe Disposal
- Conformance to Export Regulations and Import Requirements





Administration Management

We understand the importance of timely and accurate paperwork to running an efficient business, and we make sure that our paperwork is electronically sent on the day of shipment.

- Customer focussed accounting practices for direct and expedient issue resolution
- Back order reporting and tracking
- Electronic invoices sent to accounts department immediately upon despatch of goods
- Provision of electronic back order reports and financial reports



Logistics Management

We are experienced in meeting the requirements, and have undergone industry training for goods shipping for remote and mine site delivery.

- Stringent shipment packaging and labelling including:
 - Delivery point address
 - Number of boxes in consignment
 - Con note number
 - Customer Order number
 - Delivery docket included with shipment
 - Backorder docket included with shipment
- Maintenance of a despatch manifest for 12 months including:
 - Delivery point address
 - Details of goods despatched
 - Date of despatch
 - Number of boxes in consignment
 - Signature of collector
 - Con note number
 - Customer Order Number
 - Weight of consignment
 - Delivery method



Value Added Services

Our Value Added Services are delivered by the people who make it happen – our high-communication, service-oriented Account Managers.

- Ongoing communication during the order processing and fulfilment process
- Procurement Solutions are completely customisable to specific customer needs to ensure complete manageability, monitoring and control over specific customer requirements
- Resource Sector Procurement-friendly logistics and handling
- Advanced product replacement (for warranty) from our own local inventories where possible, to minimise customer downtime
- High level of communication, keeping customers informed of progress throughout the procurement process
- Personalised attention from a focussed account manager
- Commitment to extra mile customer service
- Proven consistent and reliable process execution